

Analyst Meeting

Reviewed Financial Statements

As of 30 June 2021

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TGROUP

2Q21 & 1H21

Highlights



TCAP's Shareholding Structure

As of 30 June 2021

Thanachart Capital

1 

Banking Business

22.20%



ทีเอ็มบีธนชาต
TMBThanachart

2 

Securities Business

50.96%

Thanachart Securities

3 

Insurance Business

50.96%

Thanachart Insurance

51.00%



4 

Distressed Asset

Management
100%

NFS-AMC

83.44%

MAX-AMC

99.99%

TS-AMC

5 

HP Business

59.79%



THANI is held by:

- Thanachart SPV1 56.02%
- TCAP 3.77%

6 

Other Businesses

22.24%



100%

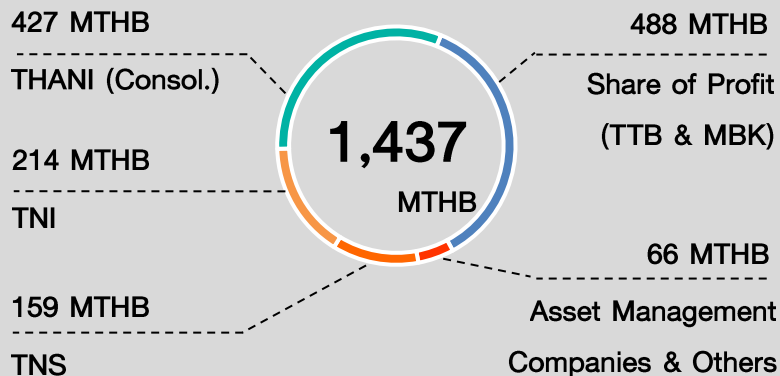
T-PLUS

99.98%

Thanachart
SPV2*

2Q21 & 1H21 TGROUP Net Profit

2Q21 TGROUP Net Profit



TCAP Net Profit*

1,107 MTHB

+ 2.69% Q-Q

EPS

1.06 THB

1Q21 = 1.03 THB

ROAA

4.06 %

1Q21 = 4.27%

ROAE

6.99 %

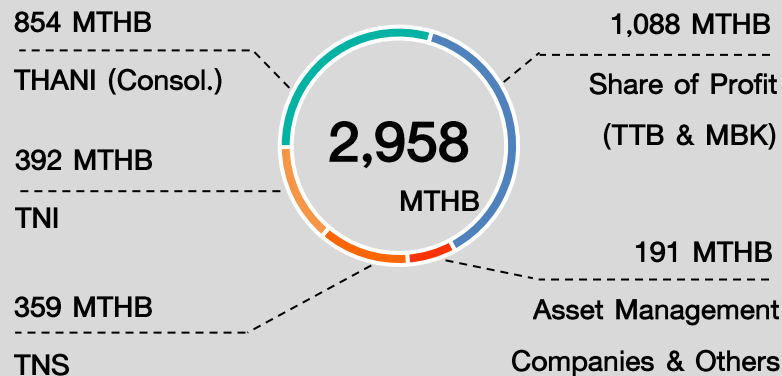
1Q21 = 6.77%

IBDE**

0.17 Times

1Q21 = 0.17 Times

1H21 TGROUP Net Profit



TCAP Net Profit*

2,185 MTHB

- 59.12% Y-Y

EPS

2.08 THB

1H20 = 4.94 THB

ROAA

4.16 %

1H20 = 7.67%

ROAE

6.89 %

1H20 = 16.56%

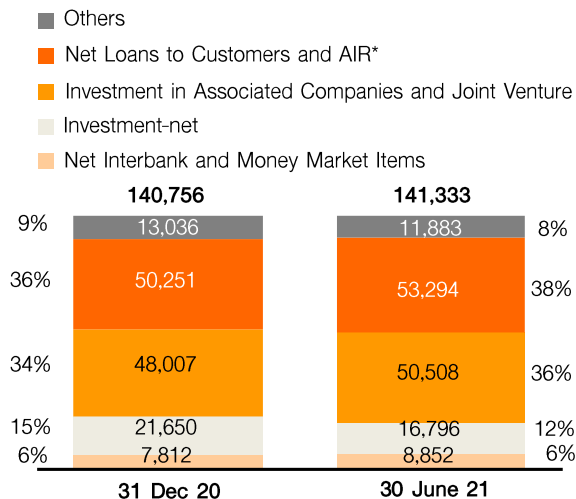
IBDE**

0.17 Times

1H20 = 0.19 Times

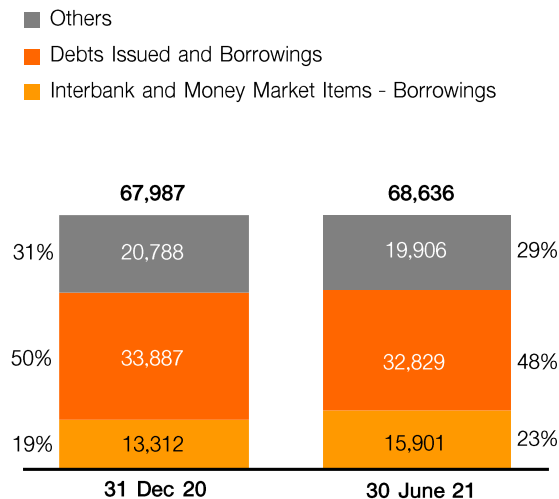
Balance Sheet Highlights

Assets (MTHB)



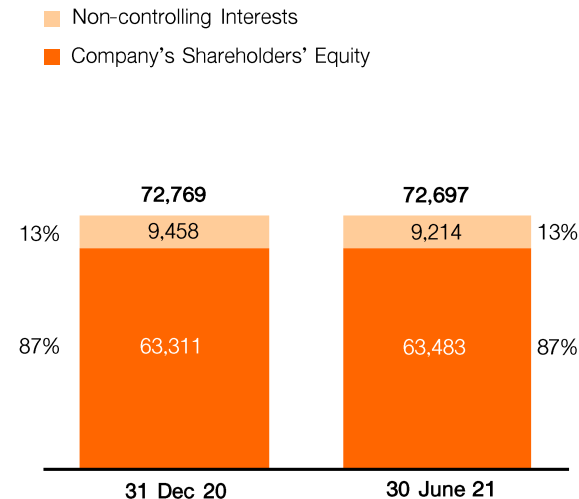
- » Net interbank and money market items increased 1,040 MTHB or 13.31% from liquidity management.
- » Net investment decreased 4,854 MTHB or 22.42% from the maturity of government bonds.
- » Investment in associated companies and joint venture increased 2,501 MTHB or 5.21% due to additional investment in TTB.
- » Net loans increased 3,043 MTHB or 6.06%, mainly due to loan expansions of THANI and T-PLUS.

Liabilities (MTHB)



- » Interbank and money market items – borrowings from financial institutions and debts issued and borrowings increased 1,531 MTHB or 3.24%, mainly from liquidity management.

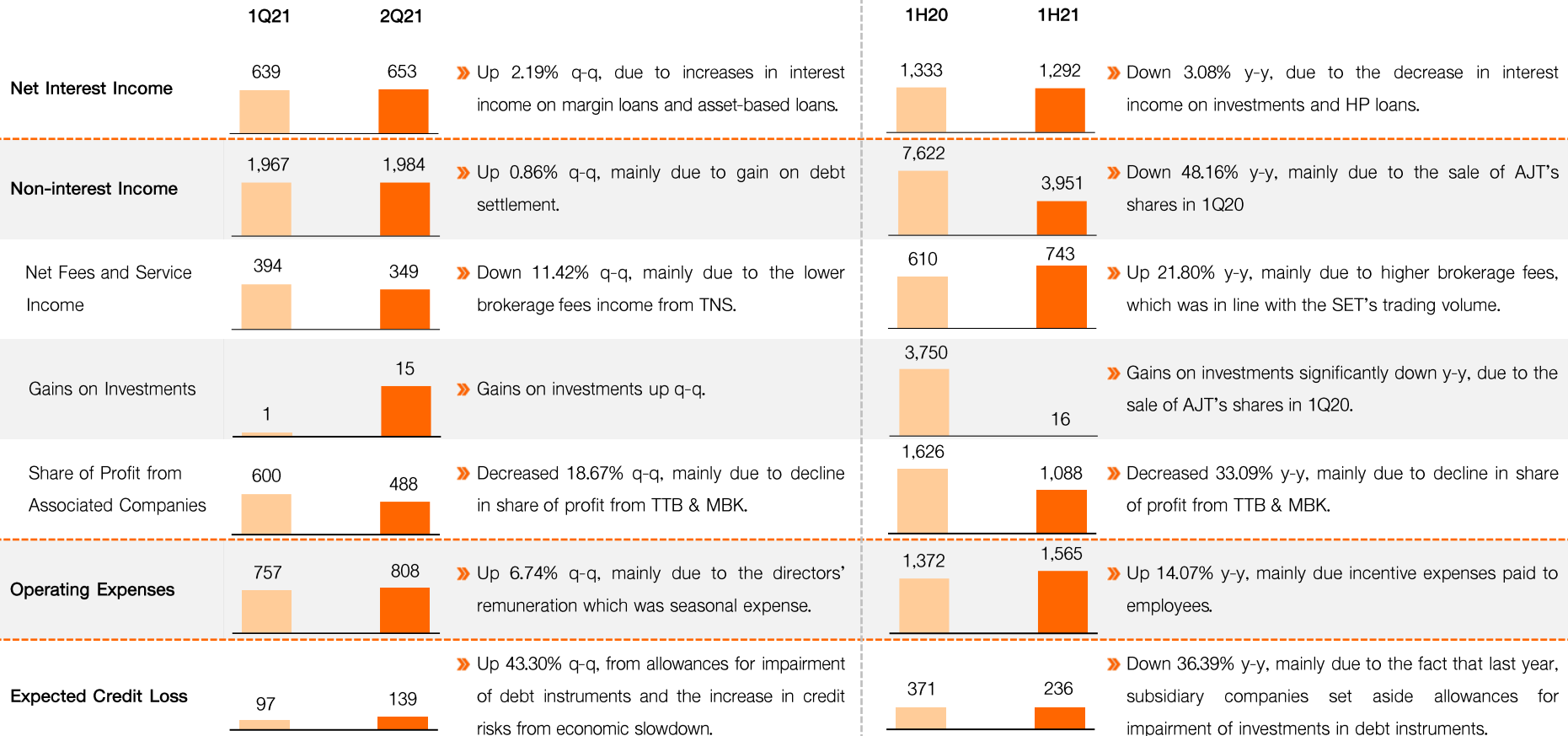
Shareholder's Equity (MTHB)



- » Company's shareholders' equity increased 172 MTHB or 0.27%. This was mainly due to the operating net profit of the Company and its subsidiaries in 1H21 of 2,185 MTHB and the interim dividend payment for the 2H20 performance of 1,888 MTHB.
- » Non-controlling interests decreased 244 MTHB or 2.58% from dividend payments of subsidiaries.

Operating Performance

Unit: Million Baht



Important Subsidiaries Performances



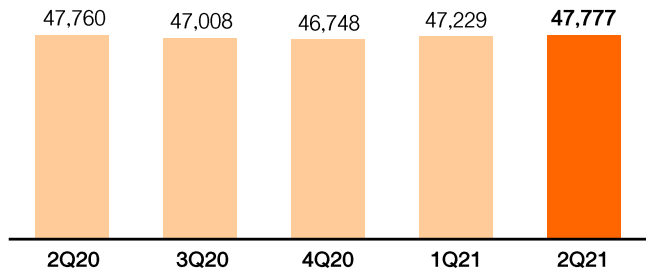
Subsidiaries Performances

Subsidiaries	% held	Net Profit (MTHB)				
		2Q20	1Q21	2Q21	1H20	1H21
Ratchthani Leasing Pcl. (Consol.)	59.79%	443	427	427	908	854
Thanachart Insurance Pcl.	50.96%	296	178	214	481	392
Thanachart Securities Pcl.	50.96%	129	200	159	241	359
TS AMC	99.99%	25	(3)	38	28	35
MAX AMC	83.44%	(6)	(12)	(3)	10	(15)
NFS AMC	100.00%	(11)	(6)	92	(17)	86
MBK Life Assurance Pcl.	51.00%	(153)	128	(55)	(285)	73

Ratchthani Leasing

THANI HP Loan Portfolio (MTHB)

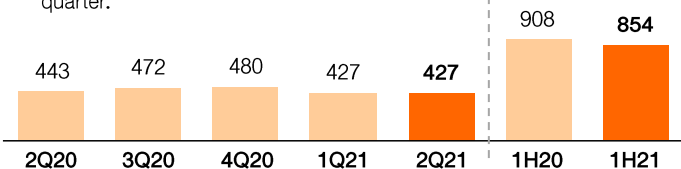
HP portfolio gained by 2.20% YTD, despite the impact from second and third wave of COVID-19.



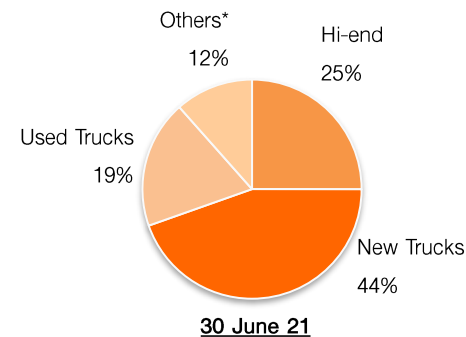
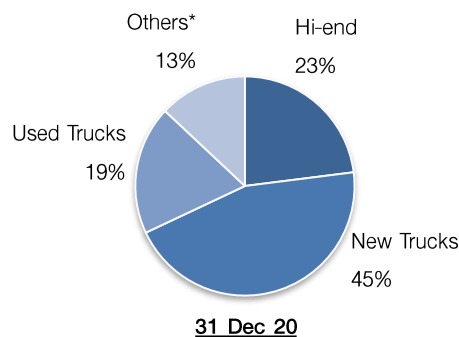
THANI Net Profit (MTHB)

1H21 net profit dropped 54 MTHB or 5.95% Y-Y, mainly from economic slowdown due to the impact of the new wave of COVID-19 outbreak and the government's stricter epidemic control measures.

2Q21 net profit was equal to the previous quarter.



THANI HP Breakdown (Percent)



THANI's Ratios

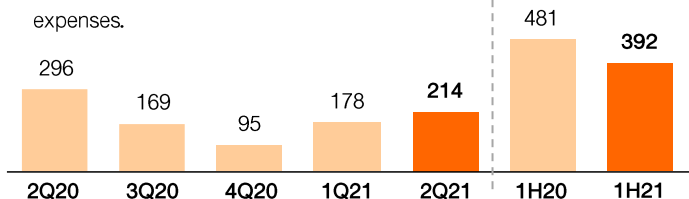
Performance Parameters (Percent)		2019A	2020A	1H21A
Profitability	ROAE	26.42%	20.12%	16.01%
	ROAA	3.99%	3.74%	3.51%
	Net Profit Margin	46.33%	43.64%	41.37%
	Spread	4.56%	4.34%	4.53%
	Cost to Income	17.67%	16.80%	17.30%
Loans	Loan Growth	7.10%	(5.96%)	2.20%
Asset Quality	NPL Ratio	3.95%	3.13%	3.49%
	Credit Cost	0.39%	0.68%	1.02%
Capital	D/E Ratio (Times)	5.63	3.48	3.64

Thanachart Insurance

TNI Net Profit (MTHB)

2Q21 net profit increased 20.22% q-q. This was mainly due to higher net earned premium and lower net claim and loss adjustment expenses.

1H21 net profit down 18.50% y-y, mainly due to higher net claims and loss adjustment expenses.



TNI Direct VS Motor Insurance (MTHB)

■ Direct Premium

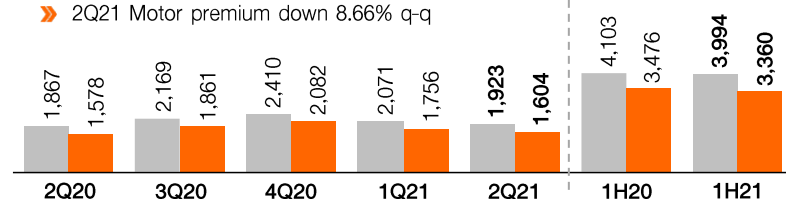
■ Motor Premium

» 1H21 Direct premium down 2.66% y-y

» 1H21 Motor premium down 3.34% y-y

» 2Q21 Direct premium down 7.15% q-q

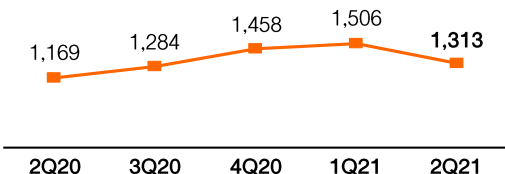
» 2Q21 Motor premium down 8.66% q-q



Motor insurance premium accounts around **84%** of total premium

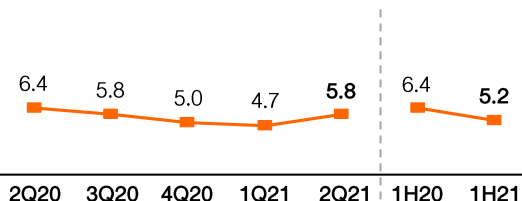
TNI Financial Ratios (Percent)

Capital Adequacy Ratio



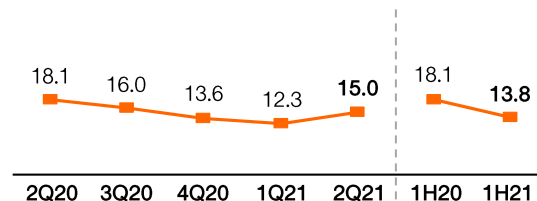
Capital Adequacy Ratio is very strong and much higher than 140% minimum requirement of the OIC.

ROA*



2Q21 and 1H21 ROA and ROE decreased y-y mainly due to the decreased in net profit.

ROE*

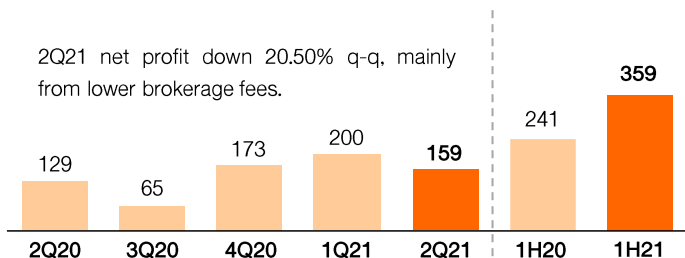


Thanachart Securities

TNS Net Profit (MTHB)

1H21 net profit up 48.96% y-y, mainly from higher brokerage and non-brokerage fees with effective cost management.

2Q21 net profit down 20.50% q-q, mainly from lower brokerage fees.



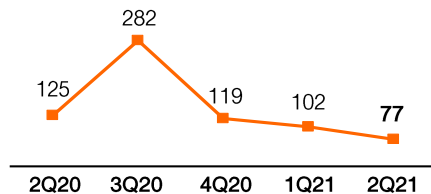
Trading Volume

TNS	2Q20	3Q20	4Q20	1Q21	2Q21	1H20	1H21
Mkt. Share (%)	2.39	2.60	3.56	2.64	1.99	2.57	2.32
Avg. Daily Trading (MTHB)	3,095	2,607	5,342	4,603	3,629	3,165	4,133

2Q21 and 1H21 average trading volume increased in y-y. TNS commission rate is still higher than the industry from high quality of stock analysis reports.

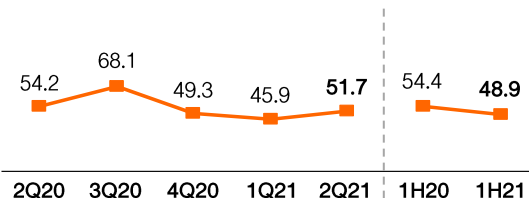
TNS Financial Ratios (Percent)

Net Liquid Capital Rules (NCR)



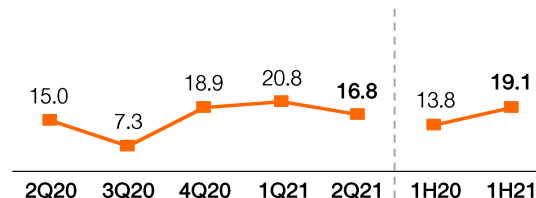
Capital adequacy ratio is very strong and much higher than 7% minimum requirement of the SEC.

Cost to Income Ratio



TNS' cost-to-income ratio is among the lowest which benefits from effective cost management especially low fixed cost base.

ROE*



2Q21 and 1H21 ROEs increased was due to higher revenue from strong growth of most business lines and effective cost management.

TGROUP: Comparison to Targets



TGROUP Core Businesses: 2021 Targets

TTB

	Loan Growth	NIM	NIR/ Assets	CI Ratio	Credit Cost
2021F	≤ Flat	Stable	0.80-0.90%	47-49%	160 - 180 bps
1H21A	(2.5%)	3.00%	0.8%	46.6% (45.3%, exclude PPA impact)	161 bps

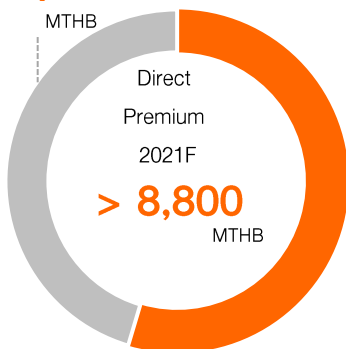
THANI

	2021F	1H21A
HP Outstanding (MTHB)	~ 50,000	47,777
Credit Cost (%)*	< 1.00	1.02
Debt to Equity (Times)	< 4.00	3.64
NPL (%)	< 4.00	3.49

- » Keep strong relationship with dealers
- » Expand into new market
- » Find products with high yield
- » Quick approval process
- » Target in logistic and construction segments

1H21A

3,994



TNI

- » Expanding sale volume on TMB customers
- » Maintain penetration rate on auto loan business and improve renewal ratio
- » Increase sale vol. with profitable products
- » Build up expertise on truck, super car, TNI's sale team and TNI's customer engagement
- » Alliance with strategic brokers

TNS

- » Most of business lines grew strongly.
- » Cash equity enjoyed large jump in market volume while derivatives turned a nicer profit from last year. Margin loan, mutual fund selling agent and ZEAL all grew strongly.



Business Operations Plans & Updates

Plans



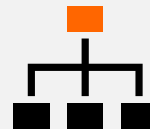
Supporting the business operations of all subsidiaries ensuring their strong financial positions



Actively searching for new investments



Considering operating businesses in which the Company has expertise, in a more aggressive manner



Broaden business networks of the Group's member companies

Updates

1

Investing in Additional Shares of TTB



% of shareholding in TTB



2020



1H21

2

Investing in Additional Shares of THANI



% of shareholding in THANI



2020



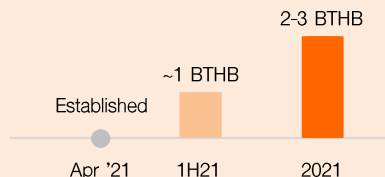
1H21

3

Asset-based Financing Business

Thanachart Plus

Loan Outstanding of Thanachart Plus



Apr '21

1H21

2021

4

Investing in Additional Shares of MBK-LIFE



% of shareholding in MBK-LIFE



2020



Aug '21

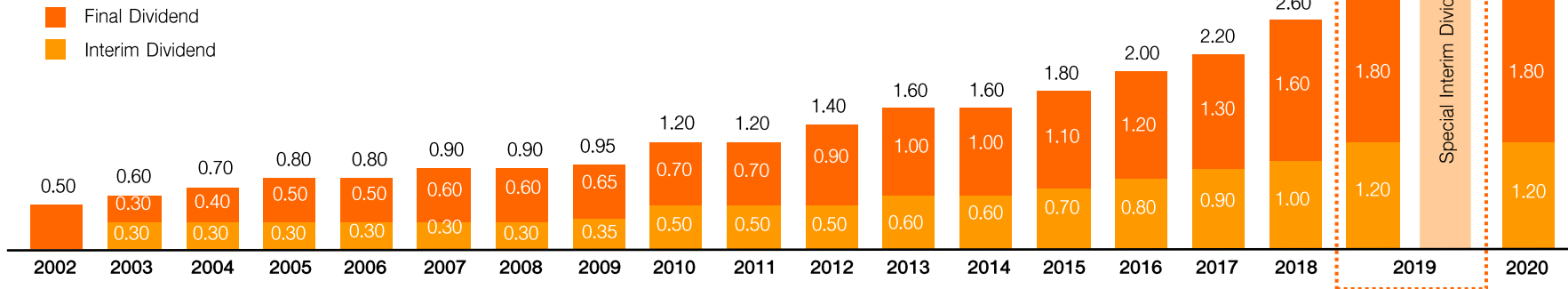
Appendix



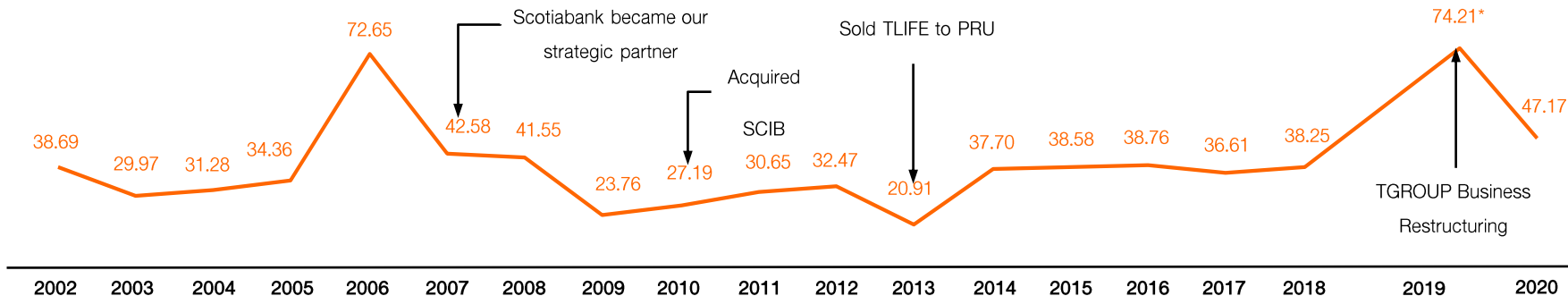
TCAP: Dividend Payment

TCAP Dividend per Share (BAHT)

TCAP's dividend per share has consistently grown with an average rate of higher than 10% per year over the past 18 years



TCAP Total Dividend Payout Ratio (Percent)



Note: *Including Special Interim Dividend of 4.00 baht per share; Source: Company data

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